Increase Your Business Opportunities

Are you SWaM Certified?

More and more vendors are becoming SWaM Certified. SWaM is an initiative designed to enhance purchasing procurement opportunities for Small, Women-owned and Minority-owned businesses. You must be certified with the Virginia Department of Minority Business Enterprises (VDMBE) to qualify www.dmbe.state.va.us. There is no cost to register. Who are SWaM vendors? If you own and operate an independent **Small Business** with less than 250 or fewer employees, average annual gross receipts of $10 million or less averaged over the previous three years; you have a **Women-owned** business and own at least 51% that is controlled by one or more women; have a **Minority** business and own 51% of the business and are controlled by one or more minorities.

What are the benefits of SWaM Certification?

The benefits of Certification are help and support for small, women-owned and minority businesses to compete for State contracts with larger and more favored business. Certification does not guarantee you will be awarded State contract work, but it will give you a preferred position.

The Virginia Community College System is actively committed to ensuring that SWaM vendors are given consideration for their SWaM participation when selecting professional services. We encourage SWaM participation with Contractors, Sub-Contractors and Architects and Engineers.

"There are Opportunities available for you in Capital Outlay"

There are opportunities available in Capital Outlay and we can assist you with the Capital Outlay process. New construction and renovation projects for the VCCS are available for 2006-08. All Invitations for Bids are posted on the eVA Website and in your local newspapers but you must register with eVA to qualify www.eva.virginia.gov. The cost for registration with eVA is $25 per year plus 1% of the value of any orders.

If you are a SWaM sub-contractor who is having trouble obtaining a bond, we may be able to provide assistance getting you connected to the resources you need. So what are you waiting for, get certified today!

We are looking for you

- *Construction Contractors*
- *Sub-Contractors*
- *A&E's*
- *Small Businesses*
- *Woman- Owned Businesses*
- *Minority-Owned Businesses*
- *Over 100 active projects totaling more than $300M starting as low as $250,000*

Need help to increase your Business Opportunities in Capital Outlay?

For more information contact:
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